# ANNUAL FINANCIAL STATEMENTS AND ACCOMPANYING INDEPENDENT AUDITORS' REPORT

FOR THE FISCAL YEARS ENDED JUNE 30, 2011 AND 2010

# FOR THE FISCAL YEARS ENDED JUNE 30, 2011 AND 2010

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## INDEPENDENT AUDITORS' REPORT

Board of Directors
Corporación de las Artes Escénico-Musicales
de Puerto Rico
San Juan, Puerto Rico

We have audited the accompanying financial statements of the business-type activities, each major fund, and the aggregate remaining fund information of **Corporación de las Artes Escénico-Musicales de Puerto Rico** (a component unit of the Commonwealth of Puerto Rico), (the Corporation) as of and for the years ended June 30, 2011 and 2010, which collectively comprise the Corporation's basic financial statements as listed in the table of contents. These financial statements are the responsibility of the Corporation's management. Our responsibility is to express opinion on these basic financial statements based on our audits. The prior year summarized comparative information has been derived from **Corporación de las Artes Escénico-Musicales de Puerto Rico**'s 2010 financial statements and, in our report dated September 28, 2010, we expressed a qualified opinion on those financial statements. The qualified opinion was a result of certain funds advanced by the Puerto Rico Industrial Development Company to the Corporation that were not recognized as a liability in the June 30, 2010 statement of net assets. However, during the fiscal year ended June 30, 2011, a final determination established that such advances were not a liability of the Corporation. Accordingly, our report for the year ended June 30, 2011 express an unqualified opinion on the financial statements.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinions.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities, each major fund, and the aggregate remaining fund information of the **Corporación de las Artes Escénico-Musicales de Puerto Rico** (a component unit of the Commonwealth of Puerto Rico), as of June 30, 2011 and 2010, and the respective changes in financial position, and cash flows, for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 8 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquires to management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquires, the basic finacial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance on it.

September 29, 2011

Stamp number 2611794 was affixed to the original of this report.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

The Corporación de las Artes Escénico-Musicales de Puerto Rico (a component unit of the Commonwealth of Puerto Rico), (the Corporation), is a public corporation created by Law No. 42 of May 12, 1980. The Corporation operates separately from the Commonwealth of Puerto Rico, its agencies, and public subdivisions. The Corporation was created to design, develop and execute the public policy towards the performing fine arts and cultural programs in Puerto Rico.

The Corporation is a subsidiary of Corporación de las Artes Musicales de Puerto Rico.

At present, the Corporation manages the Festival Casals, Festival Iberoamericano de las Artes, Festival de la Orquesta Sinfónica Juvenil de las Américas and the Pablo Casals Museum.

The Corporation prepares an annual budget for its operations.

The Corporation and its subsidiaries have the same organizational structure composed of the following work unit:

- Executive Director
- Program Coordinator
- Acting Museum Director

As management of the Corporation, we offer the readers of the Corporation's financial statements this narrative overview and analysis of the financial activities of the Corporation for the fiscal years ended June 30, 2011 and 2010. We encourage readers to consider the information presented here in conjunction with the Corporation's basic financial statements included in pages 9 through 30.

#### **USING THIS ANNUAL REPORT**

The Corporation complies with accounting principles generally accepted in the United States of America (GAAP). GAAP includes all relevant Governmental Accounting Standards Board (GASB) pronouncements. The Financial Accounting Standard Board (FASB) Accounting Standards Codification (ASC) 105, Generally Accepted Accounting Principles, which became effective September 15, 2009, replaces the FASB's previous four-part GAAP hierarchy with a single source of GAAP. GASBS No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements, issued in December 2010, incorporates the FASB, APB, and ARB pronouncements issued on or before November 30th, 1989, which do not conflict with or contradict GASB pronouncements. While GASBS No. 62 keeps the substance of that guidance, it nevertheless modifies the guidance to recognize the effects of the governmental environment and the needs of governmental financial statement users. GASBS No. 62 also supersedes GASBS No. 20, thus eliminating the election that allowed enterprise funds and business-type activities to apply FASB Statements and Interpretations issued after November 30, 1989, that did not conflict with or contradict GASB pronouncements. GASBS No. 62 is effective for financial statements for periods beginning after December 15, 2011, with earlier application encouraged.

### **OVERVIEW OF THE BASIC FINANCIAL STATEMENTS**

The Corporation uses enterprise funds to account for its sale of tickets and advertising for the performance of arts in Puerto Rico. Each fund is accounted for by providing a separate set of self-balancing accounts. Funds are organized into proprietary category. These financial statements are prepared on the full accrual basis of accounting and, in fact, they are essentially the same as the business-type activities. Users of the statements will be able to see the cost of providing services, how government finances the programs, and understands the extent to which government has invested in capital assets.

## OVERVIEW OF THE BASIC FINANCIAL STATEMENTS (CONTINUED)

A fund is a group of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Corporation like other state or local governments uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All the funds are divided into proprietary funds category.

The proprietary funds financial statements provide separate information for the Management Service Fund (Internal service fund), Festival Casals Fund, Museo Pablo Casals, Festival de la Orquesta Sinfónica Juvenil de América Fund, and Festival Iberoamericano de las Artes Fund. These are considered to be the major funds of the Corporation.

This discussion and analysis is intended to serve as an introduction to the Corporation's basic financial statements, which are as follows:

- **Statement of net assets -** This statement presents information on all the Corporation's assets and liabilities with the difference between the two reported as net assets or deficit. Over time, increase or decrease in the net assets may serve as a useful indicator of whether the financial position is improving or deteriorating.
- Statement of revenues, expenses, and changes in funds net assets This statement presents information showing how the government's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods.
- **Statements of cash flows -** This statement provides information about transactions resulting in the flows of cash.
- Notes to the basic financial statements The notes provide additional information that is
  essential to the full understanding of the data provided in the Corporation's basic financial
  statements.
- Required supplementary information The Management's Discussion and Analysis represents financial information required to be presented by the GASB Statement No. 34. Such information provides users of this report with additional data that supplements the basic financial statements.

This section of the Corporation's annual financial report presents our discussion and analysis of the Corporation's financial performance during the fiscal years ended June 30, 2011 and 2010.

### FINANCIAL HIGHLIGHTS

- The assets of the Corporation amounted to \$1,445,049 in 2011 and \$2,728,422 in 2010, resulting in an decrease of 47.04%.
- At the close of the fiscal year, the Corporation reported net assets amounting to \$1,084,645, 1.92% more than prior year.

## **FINANCIAL HIGHLIGHTS**

- Cash and accounts receivable represent 94.10% and 2.48% of the total assets as of June 30, 2011, respectively.
- The operating revenues for the year increased 6.22%, from \$143,002 in 2010 to \$151,890 in 2011.

## FINANCIAL ANALYSIS OF THE CORPORATION

As noted earlier, net assets may serve as a useful indicator of the Corporation financial position.

- Current assets The current assets decreased by 47.65% in comparison with prior year due
  to management's decision to eliminate outstanding balances from related companies and
  interfund transactions made to subsidize their own opertions in previous years.
- Capital assets The capital assets decreased by \$12,789 or 20.58%, mostly due to the effect of the depreciation expense charged to the capital assets as a result of a contra account.
- Current liabilities The current liabilities decreased by 78.52% in comparison with prior year due to management's decision to eliminate outstanding balances from related companies and interfund transactions made to subsidize their own opertions in previous years.

Refer to **TABLE I** for the accompanying comparative financial analysis.

TABLE - I

CORPORACIÓN DE LAS ARTES-ESCÉNICO MUSICALES DE PUERTO RICO

NET ASSETS

	2011	2010	% Changes
Current assets Capital assets	\$ 1,395,692 49,357	\$ 2,666,276 62,146	( 47.65)% ( 20.58)%
Total assets	1,445,049	2,728,422	( 47.04)%
Current liabilities Long-term liabilities	357,371 3,033	1,663,959 284	( 78.52)% 967.96 %
Total liabilities	360,404	1,664,243	( 78.34)%
Net assets: Invested in capital activities Unrestricted	49,357 1,035,288	62,146 1,002,033	( 20.58)% 3.32 %
Total net assets	<u>\$ 1,084,645</u>	\$ 1,064,179	1.92 %

## FINANCIAL ANALYSIS OF THE CORPORATION (CONTINUED)

**Changes in net assets** - The Corporation's operating revenues consist mainly of ticket sales for the Festival Casals. The Festival Casals, in its 55th edition, presented 14 concerts with an attendance of 9,695.

The non-operating income composed of legistative grants, donations and interest and other income increased by 68.18% compared with prior year. This increase corresponds to the effect of the elimination of the outstanding balances from related companies and interfund transactions to subsidize their operations from previous years.

In overall total operating expenses increased by 72.99% in its majority by increase in the celebration of concerts in the Festival Casals and the Festival Iberoamericano de las Artes and the effect mentioned before regarding the management's decision to eliminate outanding balances from related companies and interfund transactions, reflected in other expenses.

Rent increased by 68.67% compared to prior year due to more concerts performed during the Festival Casals and the celebration of the Festival Iberoamericano de las Artes, which was celebrated during this fiscal year.

The travel and meals increased during fiscal year 2010-2011 due to accommodations and meals provided to the artists invited to participate in the Festival Casals and Festival Iberoamericano de las Artes.

Professional, artistic, and consulting services increased by 27.23% compared to prior year due to more invited musicians, orchestras, ballets, and musical directors who performed during the 55th edition of the Festival Caslas.

# FINANCIAL ANALYSIS OF THE CORPORATION (CONTINUED)

TABLE - II

CORPORACIÓN DE LAS ARTES-ESCÉNICO MUSICALES DE PUERTO RICO

CHANGES IN FUND NET ASSETS (DEFICIT)

	2011	2010	% Changes
Operating Revenues:			
Sale of tickets and advertising	<u>\$ 151,890</u>	<u>\$ 143,002</u>	6.22 %
Operating expenses:			
Salaries, payroll taxes, and fringe benefits	172,658	174,979	( 1.33)%
Rent	74,536	44,191	68.67 %
Travel and meals	48,825	34,449	41.73 %
Publicity and advertisement	40,232	71,445	( 43.69)%
Professional, artistic and consulting services	519,784	408,523	27.23 %
Administrative services	85,000	85,000	- %
Utilities	25,129	24,072	4.39 %
Depreciation	12,789	12,666	0.97 %
Bad debts expense	4,683	59,896	( 92)%
Insurance	15,295	13,671	12
Commissions	4,510	4,510	-
Other	720,654	81,432	<u>784.98 %</u>
Total operating expenses	1,724,095	996,653	<u>72.99 %</u>
Operating loss	( 1,572,205)	( 853,651)	<u>84.17 %</u>
Non-operating income:			
Legislative grants	740,638	750,094	( 1.26)%
Donations	149,361	152,383	( 1.98)%
Interest and other income	702,672	44,521	1,478.29 %
Total non-operating income	1,592,671	946,998	<u>68.18 %</u>
Net income	20,466	93,347	( 78.08)%
Total net assets, beginning	1,064,179	970,832	9.62 %
Total net assets, ending	\$ 1,084,645	<u>\$ 1,064,179</u>	1.92 %

#### CAPITAL ASSETS AND DEBT ADMINISTRATION

## Capital Assets:

The total capital assets are as follows:

- Furniture and equipment All assets in administrative area, such as executive offices, finance, personnel, and general services.
- Library Includes all educational books and materials used in the different programs.

Refer to Note 3 of the basic financial statements.

## Long-term liabilities:

The total long-term debt is as follows:

 Compensated absences - Employees accrue vacations at a rate of 2.5 days per month, up to a maximum of 60 days and accumulate sick leave at a rate of 1.5 days per month, up to a maximum of 90 days. Accrued vacations and sick leave benefits as of June 30, 2011 and 2010 amounted to \$10,880 and \$11,522, respectively.

Refer to Note 4 of the basic financial statements.

## CONTACTING THE CORPORATION'S FINANCIAL MANAGEMENT

This financial report is designed to provide a general overview of the corporation's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Office of the Finance Director, **Corporación de las Artes-Escénico Musicales de Puerto Rico**, PO Box 41227 Minillas Station, San Juan, Puerto Rico 00940-1227.

# STATEMENTS OF NET ASSETS (DEFICIT) - JUNE 30, 2011, WITH SUMMARIZED FINANCIAL INFORMATION FOR 2010

## **ASSETS**

	S	Management Service Fund		Festival Casals Fund		Museo Pablo Casals Fund		Festival de la Orquesta Sinfónica Juvenil de America Fund		Festival americano de as Artes Fund	Total <u>Enterprise Funds</u> 2011 2010		
Current assets:													
Cash	\$	387,349	\$	283,997	\$	426,879	\$	245,134	\$	16,493	\$ 1,359,852	\$ 1,470,980	
Receivables:													
Individuals and private entities, net of allowance for doubtful accounts of \$71,736 in 2011 and 2010		34		_		308		200		271	813	5,962	
Government entities, net of allowance for doubtful		01				000		200		211	010	0,002	
accounts of \$41,138 in 2011 and 2010		1,439		25,923		-		-		-	27,362	-	
Related companies		-		260		-		520		520	1,300	525,520	
Other funds		-		-		-		-		6,340	6,340	663,814	
Other assets		25						<u>-</u>			25		
Total current assets		388,847		310,180		427,187		245,854		23,624	1,395,692	2,666,276	
Long-term assets; capital assets, net				35,285		13,949		123_			49,357	62,146	
Total assets		388,847		345,465		441,136		245,977		23,624	1,445,049	2,728,422	
LIABILITIES													
Current liabilities:													
Accounts payable:													
Individuals and private entities		150		47,313		4,466		4,078		8,892	64,899	148,551	
Government entities Related companies		390 10,352		19,920 3		24,872 1,262		-		-	45,182 11,617	60,421 565,851	
Other funds		10,332		-		1,202		6,340		-	6,340	663,813	
Other		_		7,146		_		-		_	7,146	7,146	
Compensated absences, current		1,493		-		6,354		_		-	7,847	11,238	
Accrued expenses and withholdings payable		381		11,086		2,670		-		197	14,334	11,933	
Deferred revenues				40,000		140,006		20,000			200,006	<u>195,006</u>	
Total current liabilities		12,766		125,468		179,630		30,418		9,089	357,371	1,663,959	
Compensated absences, non-current				_		3,033		_			3,033	284	
Total liabilities		12,766		125,468		182,663		30,418		9,089	360,404	1,664,243	
NET ASSETS													
Investment in capital assets		_		35,285		13,949		123		-	49,357	62,146	
Unrestricted net assets		376,081		184,712		244,524		215,436		14,535	1,035,288	1,002,033	
Total net assets	<u>\$</u>	376,081	\$	219,997	\$	258,473	\$	215,559	<u>\$</u>	14,535	\$ 1,084,645	<u>\$ 1,064,179</u>	

# STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUNDS NET ASSETS (DEFICIT)

# FOR THE FISCAL YEAR ENDED JUNE 30, 2011, WITH SUMMARIZED FINANCIAL INFORMATION FOR 2010

	Management Service Fund	Festival Casals Fund	Museo Pablo Casals Fund	Festival de la Orquesta Sinfónica Juvenil de América Fund	Festival Iberoamericano de Ias Artes Fund	Total <u>Enterprise Funds</u> 2011 2010			
Operating revenues: Sale of tickets Sale of advertising	\$ - -	\$ 145,464 	\$ 3,128 	\$ - 	\$ 3,298 	\$ 151,890 -	\$ 141,502 		
Total operating revenues		145,464	3,128		3,298	151,890	143,002		
Operating expenses:     Salaries, payroll taxes and fringe benefits     Travel and meals     Publicity     Professional, artistic and consulting services     Administrative services     Utilities     Depreciation     Bad debts expense     Rent     Insurance     Commissions     Other	37,219 39 530 6,906 85,000 - - 28,299 15,295 - 139,875	6,947 47,566 33,338 475,414 - - 9,202 4,683 39,774 - 256 21,843	126,725 425 - 4,546 - 25,129 3,569 - 75 - 4,254 12,174	124 - - 500 - - 18 - - - 122,106	1,643 795 6,364 32,418 - - - 6,388 - - 424,656	172,658 48,825 40,232 519,784 85,000 25,129 12,789 4,683 74,536 15,295 4,510 720,654	174,979 34,449 71,445 408,523 85,000 24,072 12,666 59,896 44,191 13,671 2,898 64,863		
Total operating expenses	313,163	639,023	176,897	122,748	472,264	1,724,095	996,653		
Operating loss	( 313,163)	( 493,559)	( 173,769)	( 122,748)	( 468,966)	( 1,572,205)	( 853,651)		
Non-operating revenues: Legislative grants Donations Other	191,715 - 288,753	355,000 145,000 <u>372,473</u>	144,623 4,361 35,184	1,800 - <u>205</u>	47,500 - 6,057	740,638 149,361 702,672	750,094 152,383 44,521		
Total other non-operating revenues	480,468	872,473	<u> 184,168</u>	2,005	53,557_	1,592,671	946,998		
Net income (loss)	167,305	378,914	10,399	( 120,743)	( 415,409)	20,466	93,347		
Total net assets (deficit), beginning	208,776	( 158,917)	248,074	336,302	429,944	1,064,179	970,832		
Total net assets, ending	\$ 376,081	\$ 219,997	\$ 258,473	\$ 215,559	<u>\$ 14,535</u>	\$ 1,084,645	\$ 1,064,179		

# STATEMENTS OF CASH FLOWS

# FOR THE FISCAL YEAR ENDED JUNE 30, 2011, WITH SUMMARIZED FINANCIAL INFORMATION FOR 2010

		nnagement Service Fund		Festival Casals Fund		Museo Pablo Casals Fund		Festival de la Orquesta Sinfónica Juvenil de América Fund		Festival Iberoamericano de Ias Artes Fund		To Enterpris 2011		unds 2010
Cash flows from operating activities: Receipts from ticket sales Payments to employees, payroll taxes and other fringe benefits Payments to suppliers for goods or services Payments for interfund services, including management services used	\$ ( (	- 38,922) 58,243) 85,000)	\$ (	124,224 6,947) 690,864)	\$ (	3,128 125,664) 44,208)	\$ (	- 124) 24,283) -	\$ ( (	3,298 1,643) 54,401)	\$ ( (	130,650 173,300) 871,999) 85.000)	\$ ( (	227,304 174,861) 682,528) 152,704)
Net cash used in operating activities		<u> 182,165)</u>		<u>573,587)</u>		<u>166,744)</u>		24,407)	_(	<u>52,746)</u>		999,649)	_(_	782,789)
Cash flows from non-capital financing activities:  Legislative grants Contributions and donations Advances to related parties Increase (decrease) in deferred income Other income, including interest income  Net cash provided by non-capital financing activities	(	191,715 927 51,963) - - 140,679	(	355,000 176,578 29,909) 40,000 - 541,669	(	144,623 4,361 18,985) 35,000) 35,184 130,183	(	1,800 205 5,151) - - 3,146)		47,500 - - - - 6,057 53,557	(	740,638 182,071 106,008) 5,000 41,241 862,942	(	750,094 152,383 38,703) 55,000 44,521 963,295
Cash flows from investing activities; advances from related companies						9,897				15,682		25,579		3,658
Increase (decrease) in cash	(	41,486)	(	31,918)	(	26,664)	(	27,553)		16,493	(	111,128)		184,164
Cash, at beginning of year		428,835		315,915		453,543		272,687				1,470,980		1,286,816
Cash, at end of year	<u>\$</u>	387,349	\$	283,997	\$	426,879	<u>\$</u>	245,134	\$	16,493	\$	1,359,852	\$	1,470,980

# STATEMENTS OF CASH FLOWS (CONTINUED)

# FOR THE FISCAL YEAR ENDED JUNE 30, 2011, WITH SUMMARIZED FINANCIAL INFORMATION FOR 2010

		Management Service Fund		Festival Casals Fund		Museo Pablo Casals <u>Fund</u>		Festival de la Orquesta Sinfónica Juvenil de América Fund		Festival Iberoamericano de Ias Artes <u>Fund</u>		To Enterpris 2011		<u>nds</u> 2010
Reconciliation of operating loss to net cash														
used by operating activities:	Φ.	040 400)	Φ./	400 550)	Φ./	470 700)	Φ.	100 710)	Φ.	400.000\	Φ.	4 570 005)	Φ.	050 054)
Loss from operations  Adjustments to reconcile loss from operations to net	<u>\$(</u>	313,163)	<u>\$(</u>	493,559)	<u>\$(</u>	<u>173,769)</u>	<u>\$(</u>	122,748)	<u>\$(</u> _	<u>468,966)</u>	<u>\$(</u>	<u>1,572,205)</u>	<u>\$(</u>	<u>853,651)</u>
cash used in operating activities:														
Depreciation		_		9,202		3,569		18		_		12,789		12,666
Bad debts		-		4,683		-		-		-		4,683		59,896
Gain(loss) on cancellation of related companies and														
interfund transactions		134,762		-		-		121,987		422,388		679,137		-
Changes in operating assets and liabilities:														
Increase (decrease) in:  Accounts receivable from individuals, private														
entities and government	(	973)	(	25,923)		_	(	23,069)		_	(	49,965)		24,015
Other assets	Ì	25)	`	-		-	•	-		-	Ì	25)		-
Prepaid expenses		-		-		-		-		-		-		835
Decrease (increase) in:														
Accounts payable from individuals, private entities and government	,	1,444)	,	67,990)	,	119)			,	6,269)	,	75,822)	,	19,515)
Accrued expenses and withholdings payable	(	1,444)	(	07,990) -	(	3,575	(	- 595)	(	101	(	1,759	(	7,035)
Accorded experience and within lange payable		1,0227				0,010		<u> </u>		101		1,700		1,0007
Total adjustments		130,998		80,028)		7,025		98,341	_	416,220		572,556		70,862
Net cash used in operating activities	<u>\$(</u>	182,165)	<u>\$(</u>	573,587)	<u>\$(</u>	166,744)	<u>\$(</u>	24,407)	<u>\$(</u>	52,746)	<u>\$(</u>	999,649)	<u>\$(</u>	782,789)
Supplementary schedule of non-cash non-capital financing activities:														
Fully depreciated furniture and equipment disposed durring the year	\$	_	\$	_	\$	-	<u>\$(</u>	<u>584)</u>	<u>\$</u>	_	<u>\$(</u>	584)	\$	_